

FOR IMMEDIATE RELEASE October 20, 2003

UFI Membership Diversifies Spreading the Organization's Quality Standards

Cairo/Paris: Meeting in Cairo on October 20, UFI – The International Association of the Exhibition Industry, voted to admit 24 candidates to UFI membership and granted the UFI quality approved label to 32 international exhibitions organized and managed by UFI members.

Ruud van Ingen, newly elected UFI President, stated that, "opening UFI to a broader spectrum of senior-level professionals in the trade fair industry is a priority of my mandate. But making the UFI approved label an internationally recognized quality criteria for event selection by exhibitors is a close second!"

The association represents all sectors of the exhibition industry: from show organisers to exhibition centres, to partners of the industry. A unique forum, UFI brings together international and national industry associations, research centres, statistics and auditing organizations on a regular basis to examine issues and topics of relevance to all concerned.

UFI is present in 74 countries in 154 cities on 5 continents. Its 248 member organisations represent over 4000 of the world's leading trade fairs exhibitions. 118 UFI members operate exhibition centres. UFI counts 37 professional associations and 11 industry partners among its members.

Vincent Gérard, UFI Managing Director, highlighted the UFI's role by saying, "we work at ensuring that globally the interests of our industry are out front with those of other marketing media. Exhibitions are still the number one opportunity for buyers to efficiently and effectively meet their purchasing objectives."

Attachment: List of newly approved UFI members and UFI approved events.

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PRESS RELEASE



Attachment 1

New UFI Members and Approved Events - 2003

- - China Hi-tech Fair Exhibition Centre 0
 - **Royal Dutch Jaarbeurs** 0

3 Associations

- **China Association for Exhibition Center** 0
- **Balkan Exhibition Union** 0
- **Bulgarian Association of the Exhibition Organizers** 0

CERNOBBIO/COMO (Italy) SHENZHEN (PR China) UTRECHT (The Netherlands)

BEIJING (PR China) NOVI SAD (Serbia-Montenegro) PLOVDIV (Bulgaria)

9 Exhibition Organizers and their Approved Events *

COMPANY	NAME OF THE EVENT	FREQUENCY	DATE	INVESTIGATOR
Banjalucki Sajam BANJA LUKA (Bosnia- Herzegowina)	GRAMES International Exhibition of Civil Engineering	annual	11-15.03.03	Aleksandar Andrejevic, NOVI SAD
Adriatic Fair BUDVA (Serbia-Montenegro)	International Food Fair	annual	25-28.03.03	Aleksandar Andrejevic , NOVI SAD
Qatar Expo DOHA (Qatar)	Doha Motor Show	annual	27-31.01.03	Hisham EI-Haddad, AUIEC, CAIRO
Rosinex International Exhibitions MOSCOW (Russia)	Moscow Clocks and Watches Interior	annual	04-08.11.02	lgor Denissow , EXPOCENTR, MOSCOW
Export Promotion Council for Handicrafts NEW DELHI (India)	Indian Handicrafts & Gifts Fair	twice/year	13-16.10.03 04-07.03.04	Dispensed with the investigation
CJSC Kuzbass Fair NOVOKUZNETSK (Russia)	International Trade Fair for Mining Technologies (Ugol Rossii & Mining") 30% joint venture event with Messe Düsseldorf	annual	03-06.06.03	Dispensed with the investigation
Exponor Brasil Ltda., SAO PAULO (Brasil)	Textilhome International Household Textiles and Decoration Exhibition	annual	14-17.08.03	Rafael Talavera , LIMA
	Sior International Jewellery, Gold and Watch Exhibition	annual	16-18.05.03	Dispensed with the investigation
KOTRA SEOUL (South Korea)	Seoul International Food Exhibition	annual	22-25.04.03	Lili Eigl , UFI Headquarters, PARIS
Welser Messe International GmbH WELS (Austria)	ÖKA & ÖKONDA Austrian Fair for Bakery and Pastry	every 2 years	17-21.05.03	Mathias Treinen , LUXEMBOURG



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22 International Events organized by 11 Existing UFI Member Organizers

NAME OF THE EVENT	MEMBER ORGANIZER	FREQUENCY	DATE
Asian Expo (in London)	Kenfair International HONG KONG (PR China)	annual	06-09.02.04
International Defense Industry Exhibition MSPO	Kielce Trade Fairs Ltd. KIELCE (Poland)	annual	02-05.09.03
Alimentaria Lisboa International Food Exhibition	Feira Internacional de Lisboa LISBON (Portugal)	every 2 years	06-10.04.03
Expoambiente International Exhibition of Environmental Technology, Energy, Natural Gas	idem	every 2 years	05-09.11.03
MMA , composed of MANTEC, METALMAQ and AUTOMAC (Industrial Maintenance and Technology; Metal, Machinery and Tools; Automation, Industrial Control and Systems)	idem	every 2 years	05-09.11.03
Nauticampo International Exhibition of Boating, Camping, Caravanning and Sport	idem	annual	23-02-03.03.03
SEGUREX International Exhibition for Prevention and Safety	idem	every 2 years	26-29.03.03
SIMAC International Exhibition of Materials, Machinery and Equipment for the Construction	idem	annual	15-19.05.03
SIROR International Exhibition of Natural Stones	idem	annual	15-19.05.03
TEKTONIKA International Building and Construction Fair	idem	annual	07-11.05.03
AGROPRODMASH Machinery and Equipment for Agroindustrial Complex	JSC EXPOCENTR MOSCOW (Russia)	annual	06-10.10.03
SVIAZ-EXPOCOMM Telecommunications, Computers and Office Equipment	idem	annual	12-16.05.03
CEREALS EXHIBITION	Marketing Center "EXPOKHLEB" MOSCOW (Russia)	annual	10-13.02.04
INTERLAKOKRASKA International Specialized Exhibition & Conference for Paints & Varnishes, Raw Materials, Industrial and Laboratory Equipment	MAXIMA MOSCOW (Russia)	annual	12-15.03.03



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PIVO, GASTRO, BAKERY International Exhibition of Beer and Brewing; Food Products and Technologies, Bread and Bakery Products	International Fair PLODIV (Bulgaria)	annual	10-15.05.04				
ALIMENTACAO International Food Exhibition PUBLIMEETING Iberian Publicity, Communication and Image Fair	Exponor PORTO (Portugal) <i>idem</i>	every 2 years annual	31.03-04.04.04 11-14.09.04				
SIGEP International Exhibition for the Artisan Production of Ice Cream, Pastry, Confectionery and Bakery	Rimini Fiera S.p.A. RIMINI (Italy)	annual	17-21.01.04				
JUNWEX International Exhibition on Jewellery, Gold and Silverware and Watches	RESTEC Exhibition Company SAINT-PETERSBURG (Russia)	annual	11-15.02.04				
KOSIGN Korea Sign & Design Show	COEX Convention & Exhibition SEOUL (Korea)	annual	November 2004				
SIBA Seoul International Bakery Fair	idem	every 2 years	October 2005 25-28.02.04				
SIPREMIUM Seoul International Premium & Household Goods show	idem	annual					

9 Partners of the Exhibition Industry • New Generation Network GmbH NGN

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