

Best Measurement Tool for Effective Results Sands Expo and Convention Centre at Marina Bay Sands, Singapore

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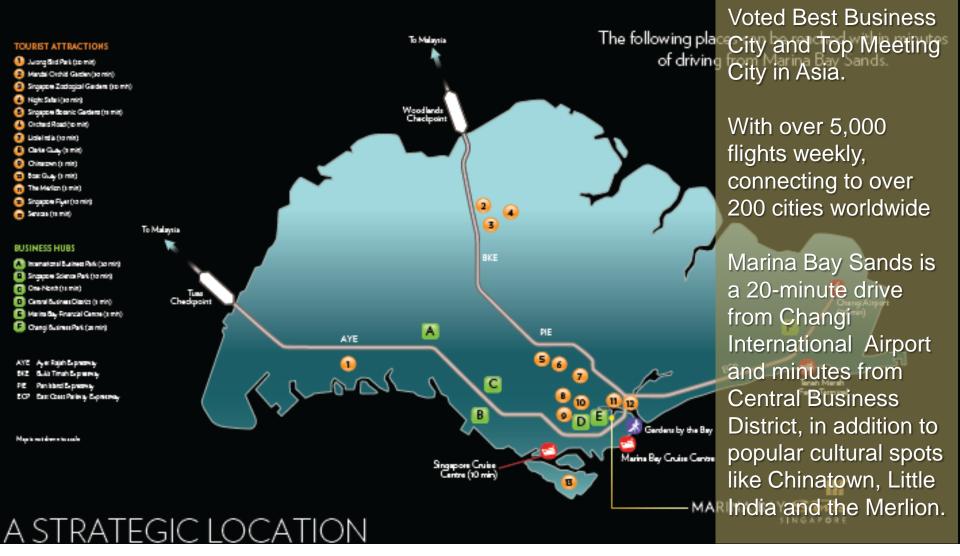
Marina Bay Sands is Asia's leading destination for business, leisure and entertainment.

Home to Singapore's largest meeting and convention space.

Over 2,500 breathtaking rooms and suites and world class shops, dining and entertainment all under on roof.

Introduction





HEART OF SINGAPORE



BUSINESS AS YOU LIKE IT





Sands Expo and Convention Centre is Singapore's largest and most versatile exhibition and meeting space.

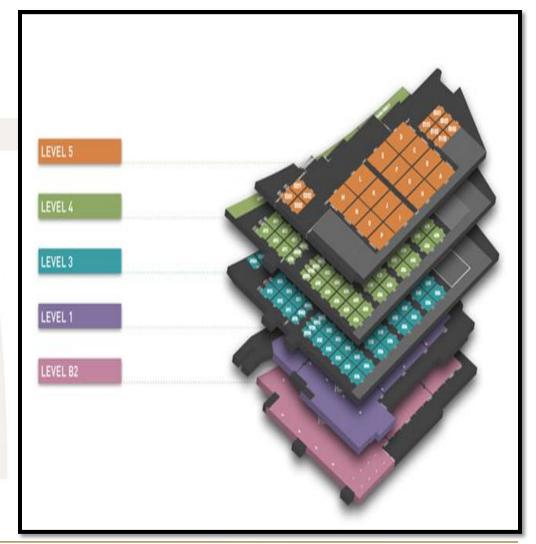
Featuring 250 meeting rooms, Southeast Asia's largest ballroom and the capacity for 2,000 exhibition booths.

BUILT FOR MICE



SAND EXPO AND CONVENTION CENTER

- The rooms are spread over 5 levels:
 - 250 meeting rooms
 - 2,000 exhibition-booth capacity
 - Able to accommodate 45,000 delegates
- It has the largest ballroom in Southeast Asia which is able to accommodate 11,000 attendees or 6,000 in a banquet





MARINA BAY SANDS GREEN ACCOLADES



First property in Asia to achieve Level One of the ASTM Standard pertaining to the Evaluation and Selection of Venues for Environmentally Sustainable Meetings, Events, Trade Shows, and Conferences in June 2013 (GMIC and iCompli verified)
First MICE facility in South East Asia to obtain the ISO 20121 Sustainable Events Management System certification in February 2014
Single largest building in Singapore to be conferred the Green Mark Gold Award by the Building and Construction Authority (BCA) in 2012
Achieved EarthCheck Bronze award in August 2011



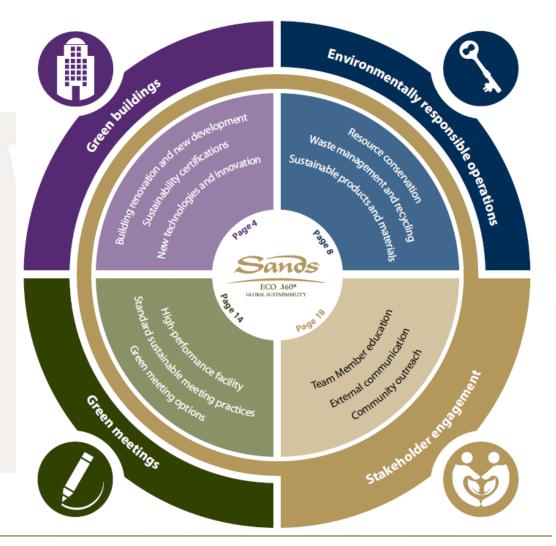
SANDS ECO360 PROGRAM HAS 4 PILLARS

Sustainability is drive through our Sands ECO360 program - a global sustainability strategy that includes all of Las Vegas Sands' businesses.

The program integrates the company's best practices, technologies and methodologies in sustainability across all properties.

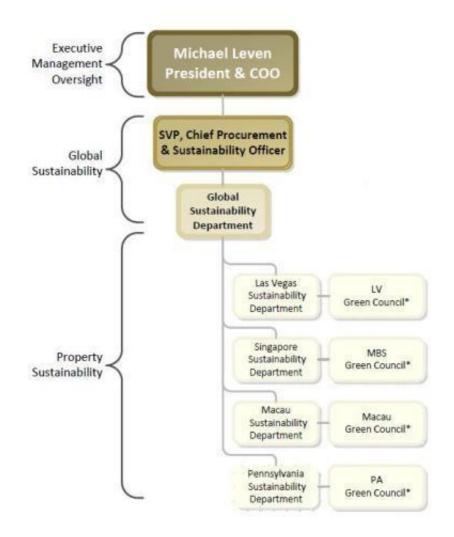
4 Pillars:

- Green Buildings
- Green meetings
- Environmentally responsible operations
 - Stakeholder engagement





SANDS ECO360°: EXECUTIVE INVOLVEMENT



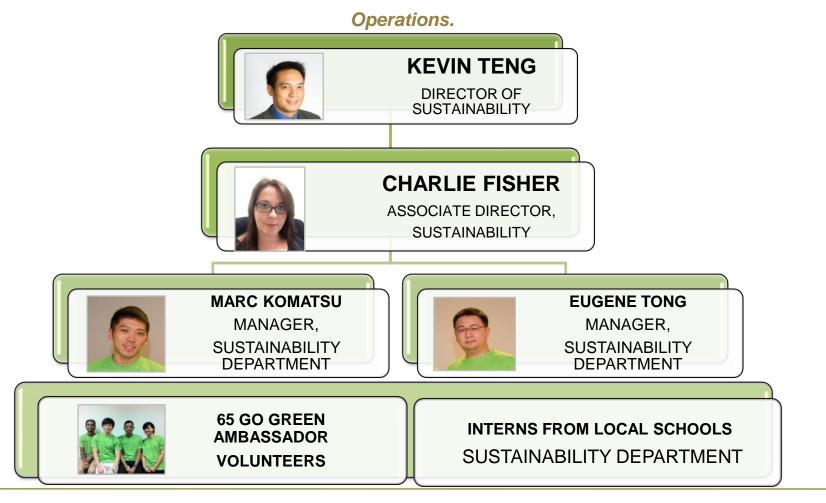
- President and Chief Operating Officer drives the overall strategy for Sands ECO360°
- Senior Vice President, Chief Procurement & Sustainability Officer leads the Global Sustainability Department, which develops and implements the strategy.
- Property Sustainability departments execute the sustainability strategy and identify future opportunities.



ECO360 Leadership Structure

Marina Bay Sands has a dedicated Sustainability team that reports weekly to the Chief Operating Officer

and is governed by a Steering Committee that is chaired monthly by the Senior Vice President of





SANDS ECO 360 GREEN MEETINGS



Green Meetings

As an environmentally responsible venue, Marina Bay Sands provides meeting organisers with sustainable options to achieve their green meeting goals.

Sustainable practices offered through Sands Eco360 include:

- Green Meeting Concierge, a dedicated service personnel who will help clients craft sustainable meetings using the Sands ECO360 Meetings Planning Tool.
- Sands ECO360 Event Impact Statement
 provides a post-event sustainability report
 that captures an event's sustainability
 highlights and provides a comprehensive
 summary of energy and water
 consumption at a glance.
- Green Harvest Menu offers sustainable food and beverage options for meeting organisers.



SANDS ECO360 GREEN MEETINGS



Program structure

Green meeting options:

- Menu of additional green meeting options for clients who want to go above and beyond in hosting a green conference.
- Understand clients' sustainability goals and develop a customized implementation plan for their event.

Standard sustainable practices: All meeting clients benefit from our standard sustainable practices, which are seamlessly incorporated into our operations.

High performance facility: Our buildings have received third-party environmental certifications which demonstrate our focus on conservation of natural resources and improvement of occupants' health and comfort. High-performance facilities provide a foundation for a successful green meetings program.



SANDS ECO 360 GREEN MEETINGS

Standard sustainable practices

All meeting clients benefit from our standard sustainable practices, which are seamlessly incorporated into our operations.

Green meeting options

Additional green meeting options to help clients go above and beyond when hosting a green conference.

These practices include:

✓ resource conservation procedures (e.g. equipment and lighting shutdown in unoccupied spaces)

 ✓ waste diversion (e.g. recycling, composting, donation programme, partnership with Food From The Heart)

✓ indoor air quality management (e.g. green cleaning, CO² monitoring)

 ✓ responsible purchasing (e.g. reduced packaging, office supplies with recycled content)

 ✓ sustainable banquet practices (e.g. reusable china and silver ware, compostable service ware) These additional options include:

O post-event Impact Statement with carbon footprint calculation

O community volunteering programmes

O post-event donation programme to local charities

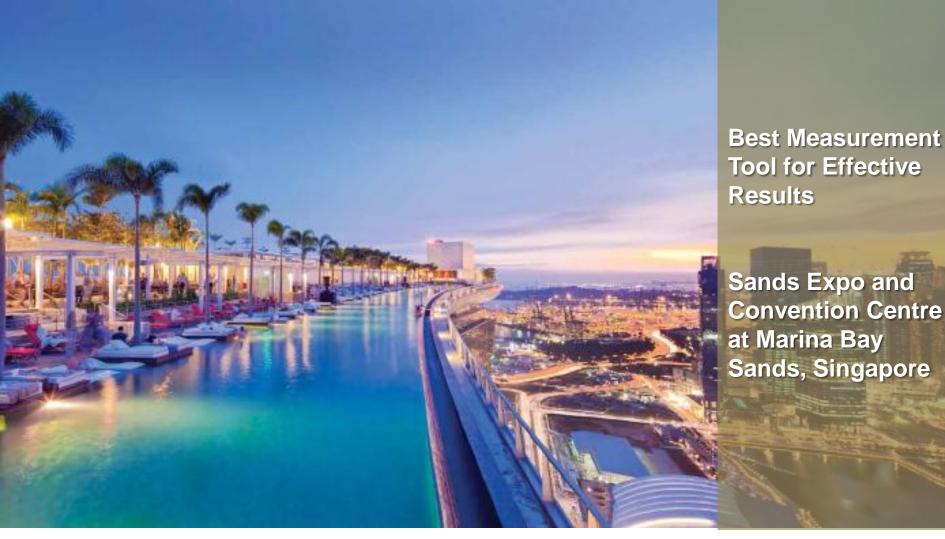
O Sands ECO360° property tours

O carbon offsets

O sustainable food options (e.g. sustainable seafood, local and/or organic food, Fair Trade certified coffee, water stations).







Issue Identification and Strategic Philosophy



HOW THE ISSUE WAS IDENTIFIED

Two convergent strategies were highlighted to senior management as energy consumption at Sands Expo and Convention Center (SECC) became an opportunity for competitors:

- 1. The Sustainability team conducted an extensive stakeholder engagement exercise during our ISO20121 certification process
 - Energy conservation was highlighted as a core issue issues at SECC due to its large footprint and variable load
 - Stakeholders often noted that Singapore lacks natural resources and has a challenging climate
 - Lack of detailed data for team members to solve the issue
- 2. SECC conducted an energy benchmarking exercise through Earthcheck certification
 - Discovered that our energy benchmark was slightly over average by about 20% worse when compared to best practice competitors





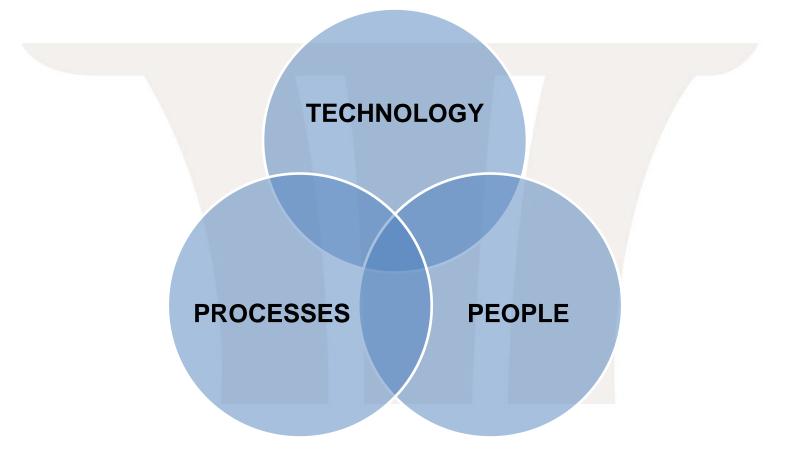


EarthCheck



OUR STRATEGIC PHILOSOPHY

The most effective solutions must combine Technology, People, and Processes.







Best Measurement Tool for Effective Results

Sands Expo and Convention Centre at Marina Bay Sands, Singapore

Technology



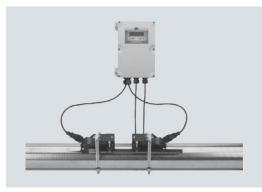


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Schneider Power Meter Series PM3200

Specifications	PM3200 Range
Type of measurement	True rms up to the 15th harmonic on three-phase (3P,3P+N) and single-phase AC systems. 32 samples per cycle
Measurement accuracy	
Current with x/5A CTs	0.3% from 0.5A to 6A
Current with x/1A CTs	0.5% from 0.1A to 1.2A
Voltage	0.3% from 50V to 330V (Ph-N), from 80V to 570V (Ph-Ph)
Power factor	±0.005 from 0.5A to 6A with x/5A CTs; from 0.1A to 1.2A with x/1A CTs
Active/Apparent Power with x/5A CTs	Class 0.5
Active/Apparent Power with x/1A CTs	Class 1
Reactive power	Class 2
Frequency	0.05% from 45 to 65Hz
Active energy with x/5A CTs	IEC62053-22 Class 0.5s
Active energy with x/1A CTs	IEC62053-21 Class 1
Reactive energy	IEC62053-23 Class 2
Data update rate	
Update rate	1s
Input-voltage characteristics	
Measured voltage	50V to 330V AC (direct / VT secondary Ph-N) 80V to 570V AC (direct / VT secondary Ph-Ph) up to 1MV AC (with external VT)
Frequency range	45Hz to 65Hz
Input-current characteristics	
CT primary	Adjustable from 1A to 32767A
CT secondary	1A or 5A
Measurement input range with x/5A CTs	0.05A to 6A
Measurement input range with x/1ACTs	0.02A to 1.2A
Permissible overload	10A continuous, 20A for 10s/hour
Control Power	
AC	100/173 to 277/480VAC (+/-20%), 3W/5VA; 45Hz to 65Hz
DC	100 to 300VDC, 3W
Input	
Digital inputs (PM3255)	11 to 40VDC, 24VDC nominal, <=4mA maximum burden, 3.5kVrms insulation
Output	
Digital output (PM3210)	Optocoupler, polarity sensitive, 5 to 30V, 15mA max, 3.5kVrms insulation
Digital outputs (PM3255)	Solid state relay, polarity insensitive, 5 to 40V, 50mA max, 50 Ω max, 3.5kVrms insulation





SITRANS FST020 (Basic)

- The current chilled water metering that MBS is using

Technical specifications	3	Transmitter conditions	
Input		Operating temperature	-10 +50 °C (14 +122 °F)
Flow range	± 12 m/s (± 40 ft/s), bi-directional	Storage temperature	-20 +60 °C (-4 +140 °F)
Flow sensitivity	0.0003 m/s (0.001 ft/s) flow rate independent	Degree of protection	IP65 NEMA 4X
Digital Inputs		Design	
Totalizer Hold	Optically isolated diode	Weight	1,4 kg (3.0 lbs)
Totalizer Reset	Input voltage: 2 10 V DC Optically isolated diode Input voltage: 2 10 V DC	Dimensions (W \times H \times D)	175 x 235 x 92 mm (6.89 x 9.25 x 3.62 inches)
Output	input voltage. 2 10 v Do	Enclosure material	Polycarbonate
Current	 4 20 mA (Isolated) externally powered 	Power supply	100 240 V AC @ 15 VA or 11.5 28.5 V DC @ 10 W
	10 30 V DC	Certificates and approvals	
Relay	 Programmable Form C 250 mA 30 V DC 	Unclassified locations	UL, UL _c
	• 3 V A max	Classified locations	
Pulse rate	 Optically isolated transistor 10 mA 	CE	EMC Directive 2004/108/EC LVD Directive 2006/95/EG
	• 30 V DC max		C-TICK
Accuracy			0.000
Accuracy	for velocities ≥ 0.3 m/s (1 ft/s)		
• 4 20 mA	± 1.0 % 2.0 % of flow		
 Pulse, relay output 	± 0.5 % 1.0 % of flow		
Batch repeatability	± 0.15 %		
Zero Drift	0.1 % of rate; 0.0003 m/s (0.001 ft/s)		
Data refresh rate	5 Hz		



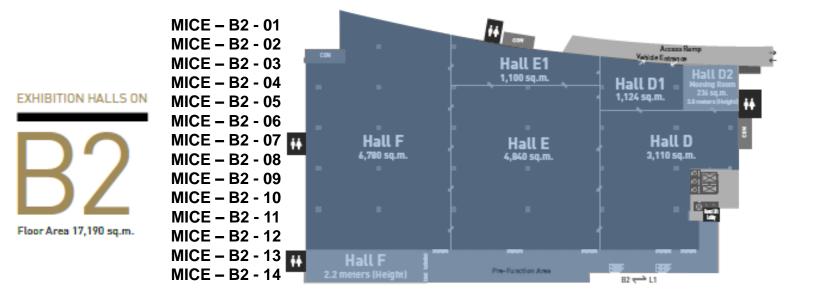
SMART TECHNOLOGY

Sub-metering and energy dashboard

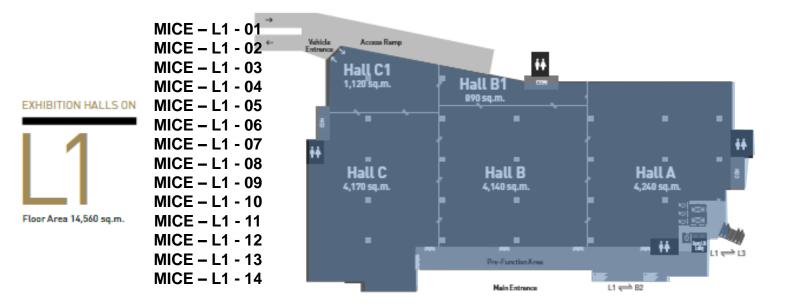
- Over 164 electricity and btu sub-meters installed across property:
- Energy dashboard for real-time viewing consumption so that data can be verified easily and accurately
- The dashboard is provided via the company intranet for Team Members to access

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MARINA BAY SAROS. ENERGY × Reports												
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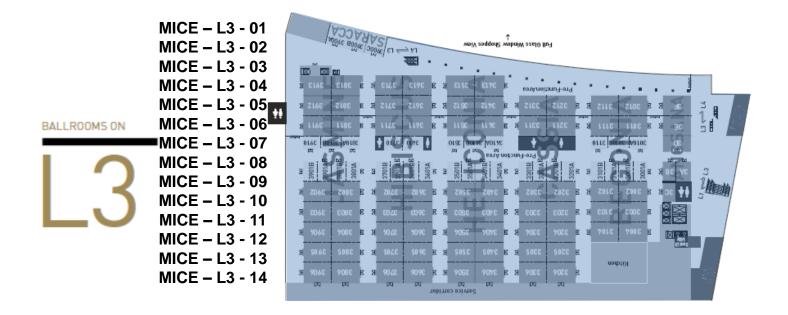




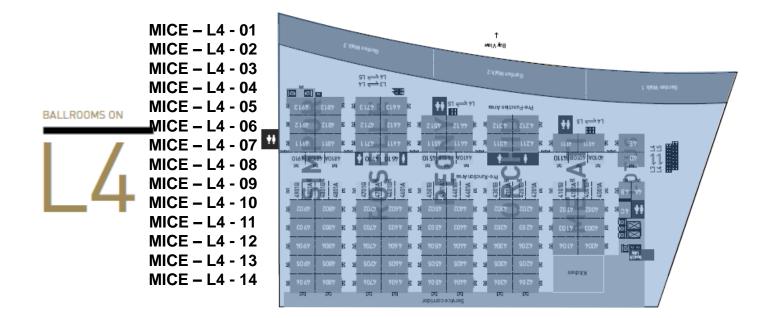




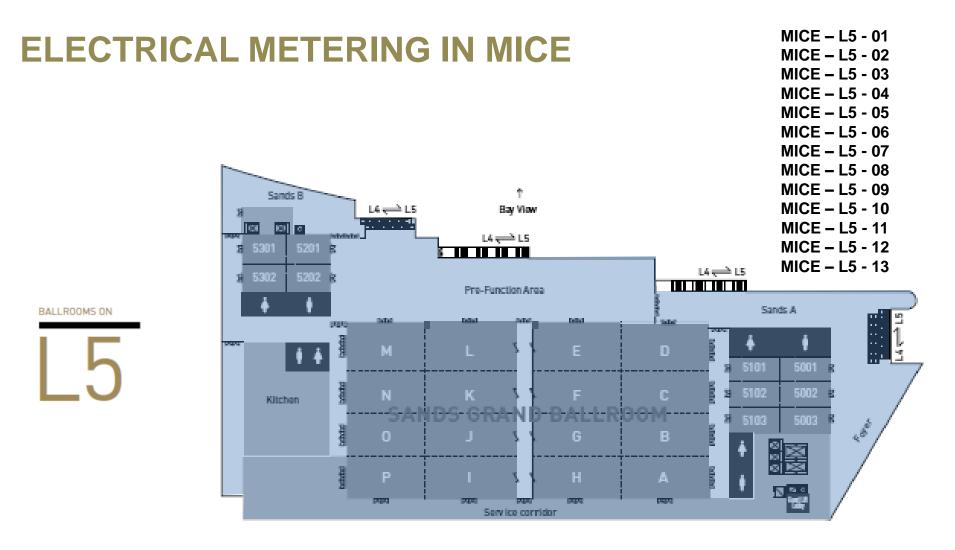




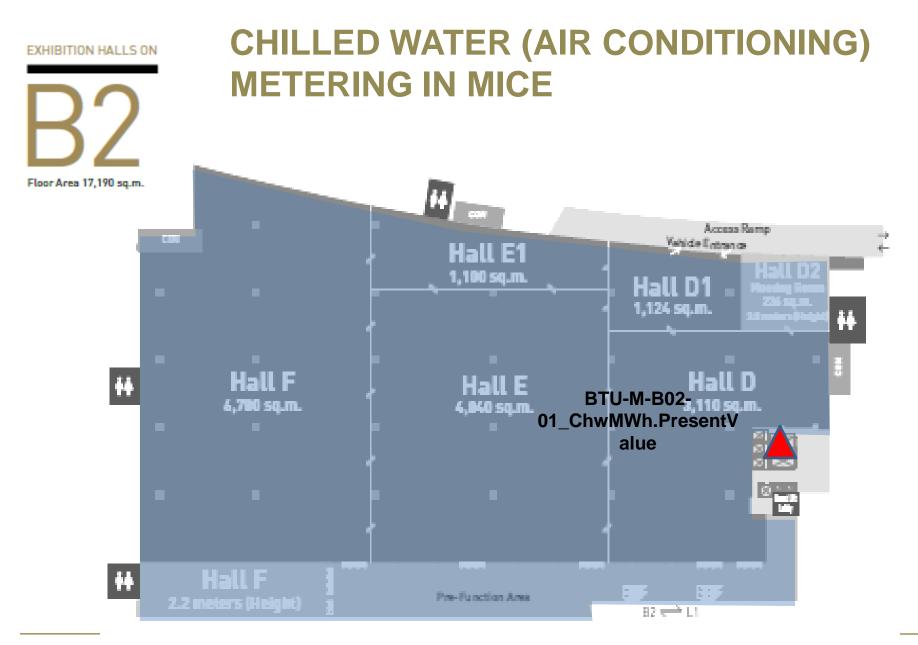












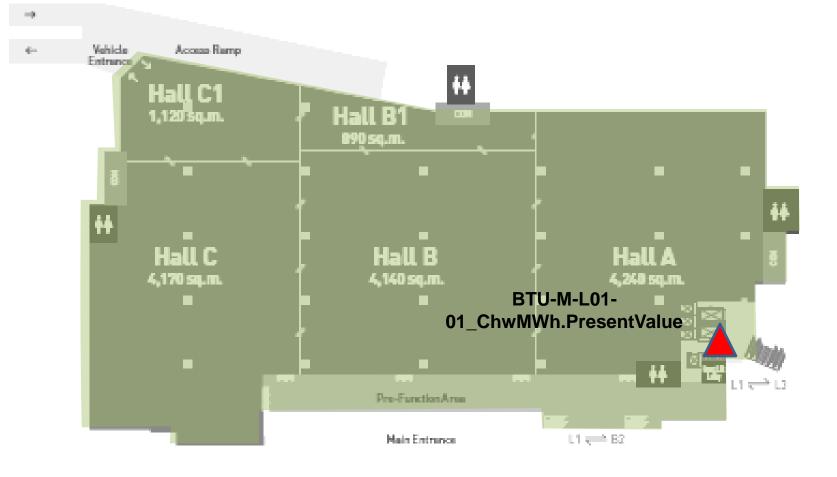






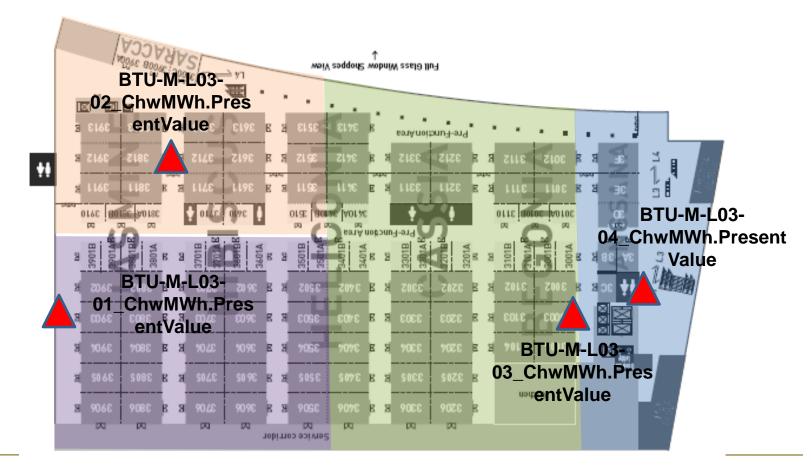
Floor Area 14,560 sq.

CHILLED WATER (AIR CONDITIONING) METERING IN MICE



MARINA BAY Sands SINGAPORE BALLROOMS ON

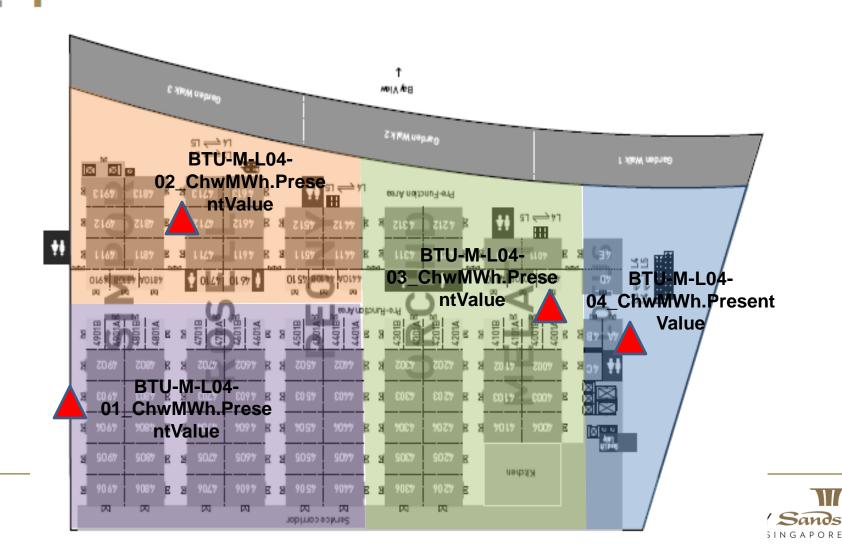
CHILLED WATER (AIR CONDITIONING) METERING IN MICE



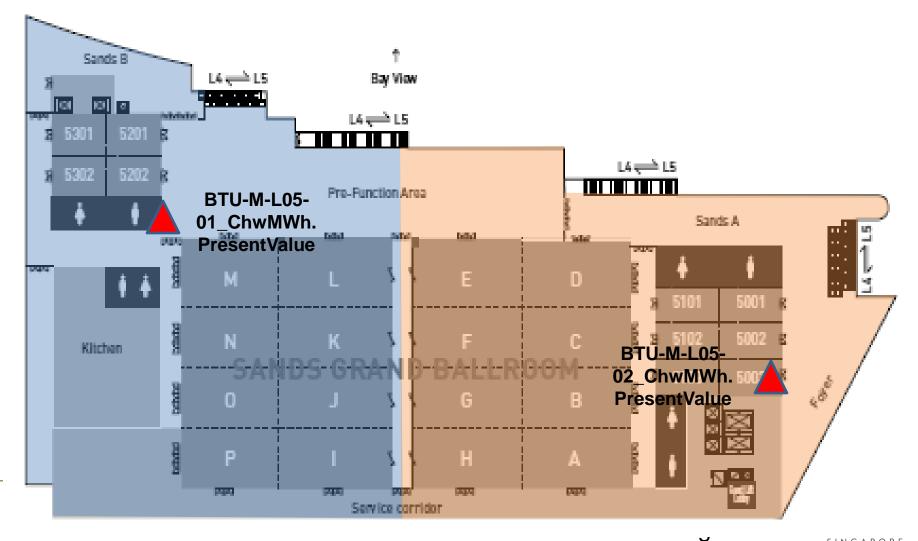


BALLROOMS ON

CHILLED WATER (AIR CONDITIONING) METERING IN MICE



CHILLED WATER (AIR CONDITIONING) METERING IN MICE



IMPACT STATEMENT

- Impact statements are provided after events
- It includes energy, water, waste diversion and carbon footprint based on calculations
- This allows clients to benchmark themselves for future events
- It also allows Catering Conference Manager to better benchmark their own events



Marina Bay Sands Eco360 Meetings I Singapore	ECO 360°		
Marina Bay Sands			
Conference Overview			
Client:	MCI Group Asia Pacific Pte Ltd		
Event:			
Conference Dates:	25 September 2013 to 26 September 2013		
Total Conference Meeting Space Used (sq. m.)	7,880		

Economic			
Impacts	Key Performance Indicator	Value	GRI Indicator
Participation	Number of delegates	500	
Social			
Impacts	Key Performance Indicator	Value	GRI Indicator
Health and quality of air	Space designated smoke free in venue	No Cost	L,
Labour Rights	Employees covered by The Minstry of Manpower Employment Act	No Cost	U
Local community	Local suppliers supported by event	100%	S
Environmental			
Impacts	Key Performance Indicator	Value	GRI Indicator
GHG emissions	Total carbon footprint (tonnes CO ₂ equivalent)*	10	EN 16,
	Venue based emissions (energy, waste)	10	EN 16,
	Emissions per delegate (tonnes CO ₂)	0.02	
	Emissions offset required (USD)	\$122	EN
Energy	Total electricity consumed (kWh)	5,012	E
	Total chilled water (electricity) consumed (kWh)	8,369	E
	Total diesel consumed (I)	0	E
Water	Total water used - Hotel and MICE Facilities (m ³)	102	E
	Total bottle water used (Reference: Similar 2-day event uses 2,300 bottles)	0	
	Total drinking water used (gallons) - Water Dispenser	50	
Paper and materials usage	Notepads used for event (A5 size sheets) (Reference: Similar 2-day event uses 1,150 notepads)	500	EN 1,
	Pens used for event (Reference: Similar 2-day event uses 1,100 pens)	400	EN 1,
	% of materials used that are recycled input materials (notepads, flipcharts)	100%	E
Waste management	Total waste from event (kg) excluding food	17	EN
	Total food waste from event (kg)	215	EN
	Total waste diverted from landfill (includes waste recycled or incinerated)	88%	EN

*Please note to compensate potential inaccuracies a 10% buffer has been added to the total.



PICTURE OF DASHBOARD AND SAMPLE ENERGY REPORTS

Home					Reports				Logout			
Hourly F	Peak/Off-pe	ak Electri	cal Energ	y Cor	nsumption				_			Help
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В	2	\$159.75	•	779	\$136,740		\$129,903		\$118,850.80	-13		Kim & Shanl
L		\$83.44		407	\$78,239		\$74,327		\$62,082.76	-21		Kim & Shani
Ľ		\$176.78		862	\$138,522		\$131,596		\$131,521.54	-5		Shi
- L		\$121.99		595	\$98,895		\$93,950		\$90,760.69	-8		Prisci
L		\$140.77		686	\$96,427		\$91,606		\$104,729.54	9'		Jamie and R
тота		\$682.72		327	\$548,825		\$521,384	- 27	\$507,945.32	-7.4	9 <u>/</u>	

MARINA BAY Sands SINGAPORE



Best Measurement Tool for Effective Results

Sands Expo and Convention Centre at Marina Bay Sands, Singapore

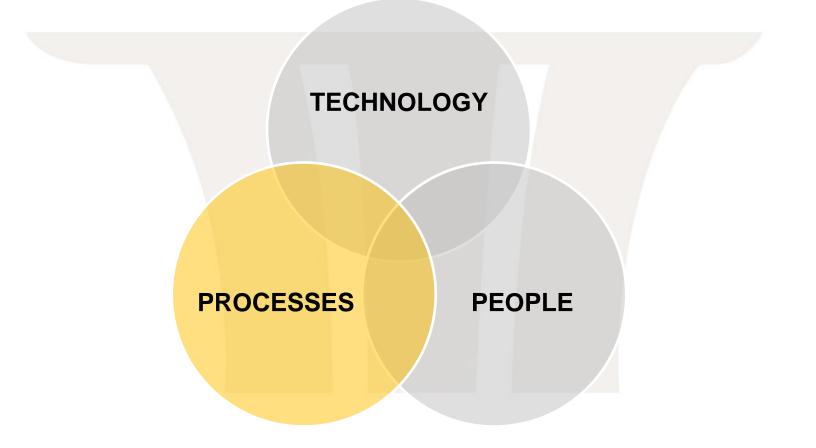






OUR STRATEGIC PHILOSOPHY

Repeatable and documented PROCESSES are critical to ensuring that the smart technology is used to its full potential.



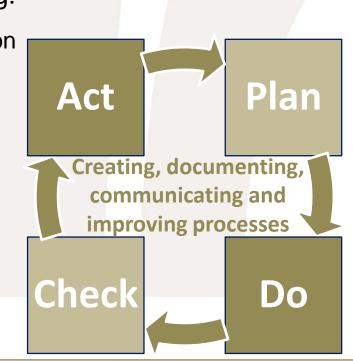


CORE PROCESSES THAT HAVE MAXIMIZED USAGE OF THE TECHNOLOGY

SECC at Marina Bay Sands has implemented an **Event Sustainability Management System (ESMS)** in conformity with ISO20121.

Some of the key processes including:

- Issue Identification and Evaluation
- Nonconformity tracking
- Management Review
- Internal Audit
- Documentation





	Area	Objective
 The ISO 20121 certification has been driven by the senior management Each department has a Sustainability Ambassador to spread the environmental awareness and encourage ownership within departments 	SOCIAL	Increase supply chain sustainability
		Increase impact and awareness of CSR activities
		Lead in documentation
		Increase awareness and understanding of sustainability amongst team members
		Provide a fair and rewarding environment for team members
		Increase health and safety across MICE space
	ENVIRON MENT	Reduce our energy use
 Sustainability are part of the SMART goals for senior management in 2014-2015 		Increase on property recycling
		Increase our use of sustainable food on property
	ECONO MIC	Increase client awareness of sustainable meeting packages



ACCOUNTABILITY: OPERATIONS DIRECTORS ARE IN CHARGE OF EACH FLOOR

Each director		Responsibility	
is required to report on a weekly basis on causes of low or high energy consumption in SECC	Basement 2 and Level 1	Kim Vodopich, Director of Exhibitions and Special Events Shanker, Director of Logistics and Business Services	
	Level 3	Shirly Chang, Director of Banquets	
	Level 4	Priscilla Lew, Director of Catering and Conference Management	
	Level 5	Jamie Pang, Director of Technical Services Ray Matyas, Director of Event Technical Ops	



ACCOUNTABILITY

Energy issues are discussed in weekly meetings are documented to ensure accountability and that nonconformities are raised.

	Date of Meeting: May 12, 2014 Monday Time/ Venue: 1:30pm at Benny's MICE Office Attendees: Ray Matyas - Director of Event Technica Priscilla Lew - Director of Catering & Co Shanker - Director of Logistics & Busines Jamie Pang - Director of Technical Servi Kimberly Vodopich - Director of Special Shirly Chang - Director of Banquet Ong Wee Min - Executive Director of Exp Charlie Fisher - Associate Director of Su Daniel Kauhini - Associate Director of O Absent: Benny Zin - COO & VP of Conventions & Mike Lee - VP - Sales Kevin Teng - Director of Sustainability GP - Director of Transportation Author: May Ann Selebio	nference Management ss Services ces Events and Expo oo Sales istainability perations, Transportation		
S/NO	DESCRIPTION	D	UE DATE	ACTION BY
1	Sustainability / Energy control in MICE / ISO20121 Certification: Action:			
1.1 Energy Tracking Report Update			-	Kevin
1.2 Chilled water Consumption: yet to define the baseline			-	Kevin



ADDITIONAL SOP IMPROVEMENTS

THE TEAM HAS DEVELOPED ADDITIONAL SOPS FOR TEAM MEMBERS IN MICE THAT ARE RELATED TO ENERGY

New SOPs were introduced to achieve objectives and KPIs:

- Sub-metered energy monitoring SOP
- Performance Evaluation for the 3 year energy improvement plan
- Temperature set points SOP during events and move-in/move-out lightin
- AHU Room bookings by zone.







Best Measurement Tool for Effective Results

Sands Expo and Convention Centre at Marina Bay Sands, Singapore

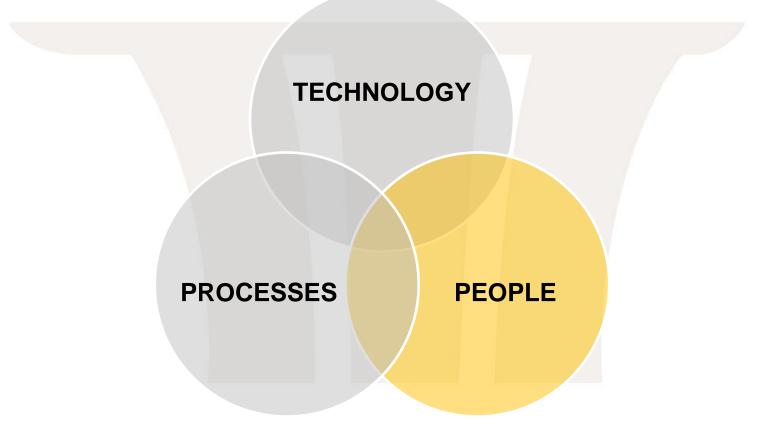
People





OUR STRATEGIC PHILOSOPHY

Effective Team Member engagement is the most important element to ensuring the technology and processes are ingrained in the culture of the team.





sustainability Engagemen	nent Strategy Level of Engagement		jement	
Frequency	Channels	Rank & File	Middle Management	Senior Management
Annually	Earth HourWorld Hunger Week	\checkmark	\checkmark	
Annually	Career & Learning Fest	\checkmark	\checkmark	\checkmark
Quarterly	Internal Sust. Events – Ec-o-pinion	\checkmark		
Quarterly	Magnificence Club Lunch – Sustainability section	\checkmark	✓	✓
Monthly	Internal Sust. Events (recycling drives, Soap for Hope, education tours)	~		
Daily / Ad-hoc	 Internal Channels with Ad-hoc Sustainability Messages: Journey News (dailiy news brief) Pre-shift briefing messages Journal to Magnificence (weekly) BOH walls (Stickers, Posters) 	✓ ✓ ✓ ✓	✓ ✓ ✓ ✓	✓ ✓ ✓
Daily / Ad-hoc	Social Media: MBS Website Facebook Activities	√ √ √	\checkmark	\checkmark



TM ENGAGEMENT STRATEGY

Comprehensive **training and competency assessment is provided** for all team members, and is mandatory for all SECC team members as part of the ISO20121 certification.

- Sustainability 101 Training
- SOP Training on key sustainability SOPs, including energy management SOPs
- ISO20121 and ESMS (Event Sustainability Management System) Training
- Online Quizzes

Select another language / 选择中文版本	
MBS Sustainability - TM Quiz (Jan'14) Introduction and welcome page	
Dear Team Member Welcome to the <i>Sustainability quiz for the ISO20121 project</i> . Following your introduction and training to the program last week we would like to revisit the ISO Millionaires quiz and refresh your memories. All questions are multiple choice, take note that some of the questions have more than one answer. Please follow the below link to the test. The deadline to complete this test is Wednesday 18th of December. Good luck, Sustainability Team.	
Please provide your details below for recording purposes Team member name: "	
TM number: * Characters used: 0 (minuum 5). Characters used: 0 evol of 7:	



MARINA BAY Sand

SINGAPORE

TM ENGAGEMENT STRATEGY

Variety of **sustainability activities** to engage team members on their sustainability awareness in a fun way.

- Monthly Recycling Drive
- Soap for Hope
- Quarterly Ec-O-Pinion contest



ands

SOAP FOR HOPE



ISO20121 TRAINING

- ESMS and ISO20121 training is conducted for 3 different categories
 - 1. Senior Management
 - 2. Supervisor and above
 - 3. Rank and File Team Members
 - Breakfast groups, small discussion groups with rank and file TMs reviewing training content
 - Department training conducted by ISO Ambassador
- Team members were all trained to ensure the Awareness, knowledge, understanding and competence of personnel involved in the system
 - 1. Basic sustainability principles and company's core value
 - 2. Energy Conservation SOPs
 - 3. How to use the new energy dashboard



EARTH HOUR 2014

Challenge your Boss

 team members can vote for challenges they wish their senior management can accomplish

I Walked in the Dark

• A 3km walk around the bay standing from MBS Event Plaza and ending at the floating platform to celebrate Earth Hour 2014.

Photo Competition

 Team members to send in photos of themselves participating in Earth Hour or a Sustainable contribution and stand a chance to win a foldable bicycle!





Video Link



SUSTAINABLE OFFICE SOP

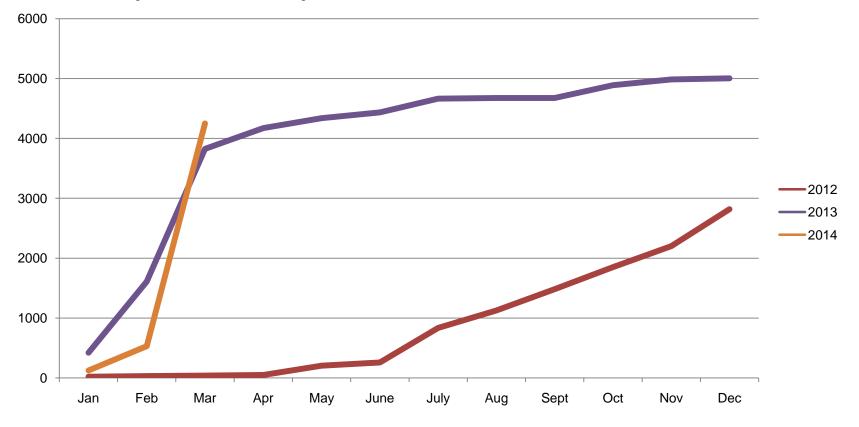
We launched a Sustainable Office SOP in 2014:

- No personal trash cans; All recycling and general waste bins consolidated in 1 location
- Energy Management of PCs, lights, photocopy machines, and AC





With over 9000 Team Members, we track our unique Team Member participation with a goal of achieving over 50% of Team Members participation in voluntary Sustainability Activities each year.



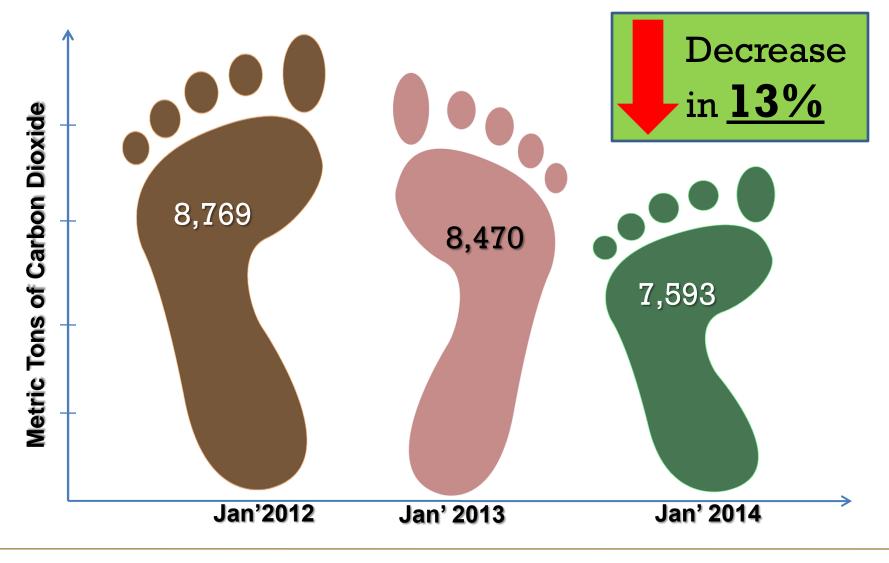
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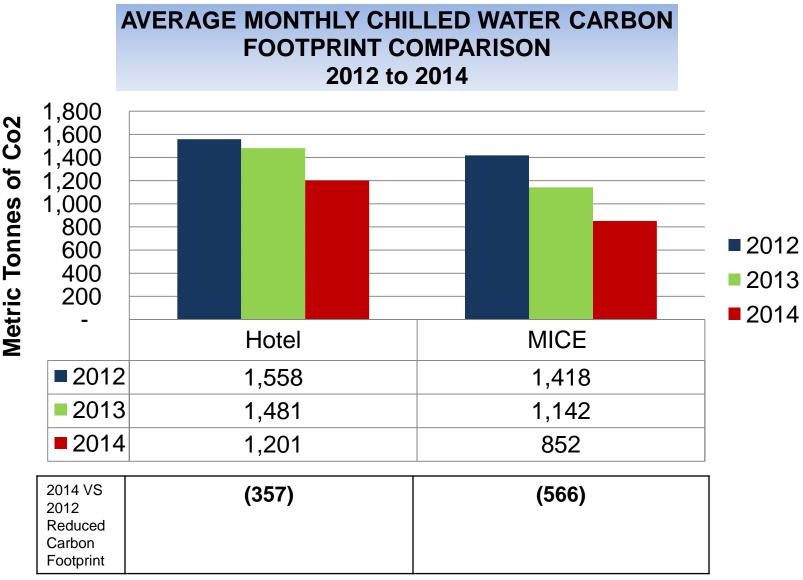




Monthly Carbon Footprint



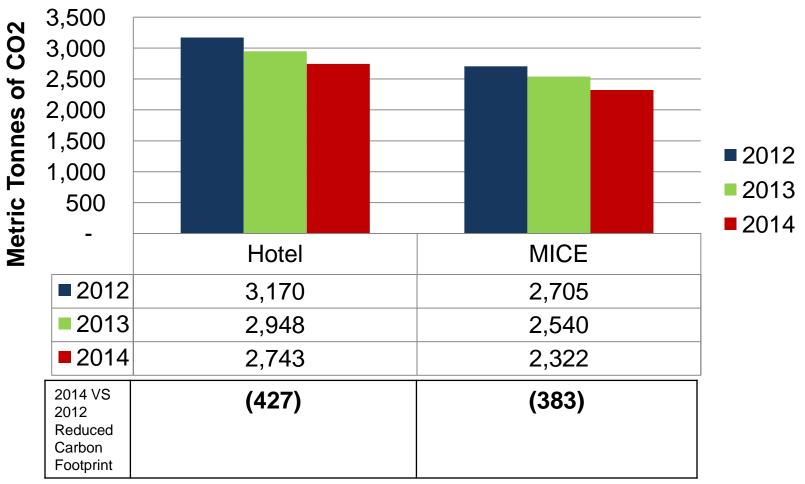
MARINA BAY Sands SINGAPORE



The overall % of chilled water carbon footprint has decreased significantly from 2012 to 2014 for both MICE and Hotel.



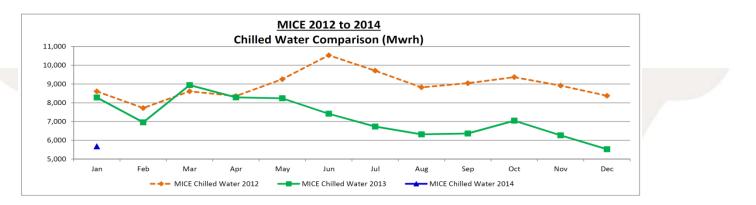
AVERAGE MONTHLY ELECTRICITY CARBON FOOTPRINT COMPARISON 2012 to 2014

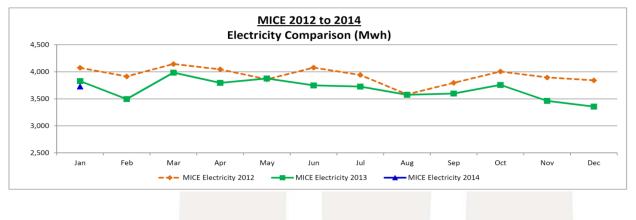


The overall % of electricity carbon footprint has decreased significantly from 2012 to 2014 for Both MICE and Hotel.



ELECTRICITY AND CHILLED WATER CONSUMPTION DATA



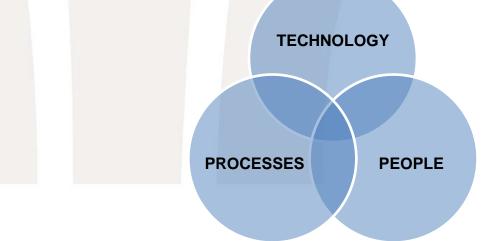




CONCLUSION

The most effective solutions require an explicit focus on People, Process and Technology.

- Identify advanced Technology to enhance own Sustainable Operations
- Implement holistic Processes with essential tracking and monitoring to prevent nonconformities from occurring
- Rely on competent team members with comprehensive training and engagement scheme



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